

2018 Virginia State Firefighters Association
August 1-4, 2018
Hampton Roads Convention Center
Hampton, VA



Welcome, Exhibitors!

DUNMAR EXHIBIT SERVICES (DES) is pleased to serve as the Official Service Contractor for the 2018 VSFA Conference/Expo

BOOTH PACKAGE: Booths (10'x10') will be set with 8' high back drape and 3' high side rails in the show colors red and white. The booth package includes:

- One (1) 6' Skirted Table
- Two (2) Chairs
- One (1) Wastebasket
- One (1) 77"x42" Booth ID Sign

The above items are provided by Show Management and will be placed in your booth prior to your arrival.

THE EXHIBIT HALL IS NOT CARPETED

| | | |
|----------------------------|---------------------------|------------------------|
| Apparatus Move-In: | Wednesday, August 1, 2018 | 1:00 p.m. – 5:00 p.m. |
| Exhibitor Move-In: | Thursday, August 2, 2018 | 9:00 a.m. – 1:00 p.m. |
| Show Hours: | Thursday, August 2, 2018 | 1:00 p.m. – 5:00 p.m. |
| | Friday, August 3, 2018 | 10:00 a.m. – 6:30 p.m. |
| Exhibitor Move-Out: | Friday, August 3, 2018 | 6:30 p.m. |

Freight Handling: Due to space restrictions, the convention facility may not be able to receive advance freight. Please ship any advance freight to our Norfolk location by Thursday, 7/19/18. A form is enclosed. Your freight will be placed in your booth prior to your arrival for exhibitor set-up. To have your freight forwarded at the close of the show, you will need to complete an outbound shipping Bill of Lading and return shipping labels. A Dunmar representative will be on site to assist you and collect your completed Bill of Lading. You will incur additional costs if you abandon your freight or exhibit. DES will have priority on loading docks at all times.

Electrical, Phone & Internet: All electrical, phone, and Internet service is provided by Hampton Roads Convention Center and will be charged separately. For your convenience, their form(s) have been provided in our show kit. You must return these orders directly to the Hampton Roads Convention Center for processing.

**Please call Kathy Starnes at Dunmar Exhibit Services if you have any questions.
O:757-461-8888 ext. 114 or Direct Line 757-932-8399**

Dunmar Exhibit Services
130 S. Military Highway
Norfolk, VA 23502
Tel (757) 461-8888 ext. 114 - Direct Line (757) 932-8399 - Fax (757) 461-5192

**Virginia State Firefighters Association
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Hampton, VA**

PAYMENT POLICY

PLEASE FAMILIARIZE YOURSELF WITH THIS POLICY BEFORE ORDERING ANY SERVICES.

- **DES** requires payment in full at the time services are ordered. DES requires that you provide a credit card authorization with your initial order. For your convenience, we will use this authorization to charge your account for services, which may include labor and freight handling, not covered by your initial payment.
- **DISCOUNT PRICES:** To qualify for discount pricing, orders and FULL PAYMENT by a check drawn on U.S. funds or a credit card must accompany your order and be received by the discount price deadline.
- **SHOW SITE ORDERS:** Services ordered at the show site will not be processed without full payment at the time the order is placed.
- **THIRD PARTY ORDERS:** If you contract work to a display or exhibit house and require services from DES, the payment policy stated above applies. Payment must be received from the Third Party prior to the contract date, or such charges become the responsibility of the exhibiting firm.
- **METHOD OF PAYMENT:** Dunmar Exhibit Services accepts MasterCard, Visa, Discover, American Express and check. **Payment made by credit card has a 2.5% convenience fee added.** Credit Card authorization is still required even if you pay by check. Purchase orders are not considered payment. All payments must be made in U.S. funds drawn on a U.S. bank. Exhibitors will be charged a \$29.00 fee for returned NSF checks.
- **SALES/RENTAL TAX:** Sales & rental taxes (7%) will be added to all rentals and materials. ONLY the 6% sales tax is exempt. The 1% rental tax is MANDATORY, regardless of your organization.
- **TAX EXEMPT:** If you are tax exempt, a copy of your Tax Exempt Certificate for Virginia must accompany your order.
- **CANCELLATIONS:** Items cancelled will be charged at 50% of original price after move-in begins and 100% of original price after installation.

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**PAYMENT & CREDIT CARD
AUTHORIZATION**

| | | | | |
|------------------------------|----------------------------|-------|-----|--|
| EXHIBITOR | | | | All orders are governed by the DES Payment Policy |
| ADDRESS | CITY | STATE | ZIP | |
| TELEPHONE | EXT. | FAX | | |
| AUTHORIZED CONTACT SIGNATURE | AUTHORIZED CONTACT - PRINT | DATE | | |
| EMAIL ADDRESS | | | | |

CREDIT CARD CHARGE AUTHORIZATION (Please provide CVC Code and Expiration date)

| | | | | | | | | | | | | | |
|--|--|--|--|--|--|--|---------------------------|--|--|---|-------|-----|--|
| <input type="checkbox"/> MASTERCARD <input type="checkbox"/> VISA <input type="checkbox"/> DISCOVER <input type="checkbox"/> AMERICAN EXPRESS (A convenience fee of 2.5% will be charged on the credit card) | | | | | | | | | | | | | |
| ACCOUNT NUMBER | | | | | | | | | | | | | |
| CVC 3 (or) 4 DIGIT CODE | | | | | | | | | | | | | |
| EXPIRATION DATE: Month _____ /Year _____ | | | | | | | | | | <input type="checkbox"/> CORPORATE <input type="checkbox"/> PERSONAL | | | |
| CARDHOLDER'S SIGNATURE | | | | | | | CARDHOLDER'S NAME - PRINT | | | | | | |
| CARDHOLDER'S BILLING ADDRESS - IF DIFFERENT FROM ABOVE | | | | | | | | | | CITY | STATE | ZIP | |

Please complete the information requested and return payment in full with this form and your orders. You may choose to pay by credit card or check; however, we require your credit card authorization to be on file with DES. For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show site orders placed by your representative for this event.

CALCULATION OF ORDERS

| | TOTAL FROM EACH FORM | OFFICE USE ONLY |
|---------------------------------------|----------------------|-----------------|
| Freight Handling - In | | |
| Freight Handling - Out | | |
| Installation - Dismantle Labor | | |
| Standard Furnishings | | |
| Booth Cleaning | | |
| Audio Visual Equipment | | |
| Plants | | |
| Other Items (Specify) | | |
| SUBTOTAL | | |
| 6% SALES TAX | | |
| 1% RENTAL TAX | | |
| SUBTOTAL | | |
| 2.5% CONVENIENCE FEE | | |
| TOTAL AMOUNT DUE | | |

To simplify payments, send one check payable to Dunmar Exhibit Services for the entire amount, or note the amount to be charged to your credit card.

| | |
|---|-----------|
| Charge My Credit Card in the Amount of | \$ |
|---|-----------|

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DRAYAGE SERVICE AND FREIGHT HANDLING ORDER FORM

ALL SHIPMENTS MUST BE PREPAID - COLLECT SHIPMENTS WILL NOT BE ACCEPTED

(Weight is based on incoming weight only – no allowance will be made for attrition during the show)

SERVICE A -Shipments received at advance warehouse: Unloaded, stored up to 30 days, delivered to the unloading area of the exhibit facility; taken to the exhibitor's booth, empty packing cases removed to storage and returned to booth, shipments picked up at exhibitor's booth at close of the show, moved to a loading area, reloaded on exhibitor vehicles, van lines, or common carrier at the show facility.

SERVICE B – Direct Shipment to Show Site: Unloaded from exhibitor or common carrier vehicles, delivered to the exhibitor's booth, empty packing cases removed to storage and returned to booth, shipments picked up at exhibitor's booth at close of the show, moved to a loading area, reloaded on exhibitor vehicles, van lines or common carrier at the show facility.

Storage: In the event that only storage services is needed for empty crates or cartons, rates are \$15.00 per small crate (up to 10 cubic feet), \$35.00 per large crate (over 10 cubic feet) and \$6.00 per carton with a \$25.00 minimum.

Banding: Charged as labor (1hour minimum) \$58.00 per hour S.T. and \$87.00 per hour O.T.

Shrinkwrap: \$50.00 per pallet.

Overtime Surcharges apply if shipments are handled before 8:00 AM or after 4:30 PM Monday through Friday, all day on Saturday, Sunday and Holidays or if shipments are handled during overtime hours due to scheduling conflicts beyond Dunmar's control. This surcharge will also apply to shipments that are received past the Advance Shipment Deadline unless late shipping is cleared with a Dunmar representative.

| SERVICE A ADVANCE SHIPMENTS TO WAREHOUSE | Incoming Weight Only Rounded Up to next 100 lbs. Shipment Weight x Rate/100 LBS | | 200 lb. Minimum per Shipment | Estimated Charges |
|--|--|----------------------|---------------------------------|----------------------|
| Crated, Cases, Cartons – Skidded ONLY | lbs. | \$57.50 | \$115.00 | |
| Small Packages-Under 25 lbs.-rate per each pkg. | pkgs. | \$30.00 each | | |
| SERVICE B DIRECT SHIPMENT TO SHOW SITE (Rec'd during installation period only!) | | | | |
| Crated, Cases, Cartons – Skidded ONLY | lbs. | \$55.00 | \$110.00 | |
| Small Packages-Under 25 lbs.-rate per each pkg. | pkgs. | \$20.00 each | | |
| SPECIAL SERVICES | | | | |
| Shipment returned to warehouse for forwarding | lbs. | \$25.00 | \$50.00 | |
| Pallet Jack with Operator - 1 hr. min. | hr. | \$35.00 per hr S.T. | \$60.00 per hr O.T. | |
| Forklift with Operator (5000 lbs. capacity) 1 hr. | hr. | \$78.00 per hr S.T. | \$115.00 per hr O.T. | |
| Forklift over 5000 lbs. quoted upon request | hr. | | | |
| Truck and driver rates for special pickup and delivery/late warehouse deliveries | | | | |
| Cargo Van plus .90 cents per mile | \$65 .00 per hr. S.T. | \$80.00 per hr O.T. | | |
| 22' Straight Truck w/lift gate plus \$1.35 per mile | \$80.00 per hr. S.T. | \$95.00 per hr. O.T. | | |
| Tractor and Trailer plus \$1.75 per mile | \$100.00 per hr S.T. | \$115.00 per hr O.T. | | |
| TOTAL ESTIMATED CHARGES | | | | \$ |

WAREHOUSE SHIPPING ADDRESS: To: Exhibitor's Firm Name
For: Tradeshow Name
C/o: Dunmar Exhibit Services
130 S. Military Highway
Norfolk, VA 23502

Freight must arrive by 7/19/18

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**FREIGHT HANDLING
INFORMATION & POLICY**

| | | | | |
|------------------------------|----------------------------|-------|------|--|
| EXHIBITOR | | | | Advance Shipment DEADLINE 7/1918 |
| ADDRESS | CITY | STATE | ZIP | |
| TELEPHONE | FAX | | | All orders are governed by the DES Freight Handling & Payment Polices |
| AUTHORIZED CONTACT SIGNATURE | AUTHORIZED CONTACT – PRINT | | DATE | |

INBOUND SHIPMENT INFORMATION (Attach a separate sheet for multiple shipments)

Shipper (Name) _____ Shipped From (City) _____
 Shipped Via (Truck Line, Airline Name) _____ Pro No. _____
 Total No. of Shipments _____ Total No. of Pieces _____ Total Weight _____ lbs.

Inbound and Outbound traffic schedules are the responsibility of the Official Drayage Contractor. To ensure prompt handling of exhibit material in and out of the exhibit hall, it is suggested that exhibitors, including local companies, clear all movement of exhibit material through the Drayage Contractor.

IT IS THE EXHIBITOR'S RESPONSIBILITY TO MAKE SHIPPING ARRANGEMENTS, unless you elect to use the show Preferred Carrier. If electing to use the Preferred Carrier, please leave that space blank on the Bill of Lading. DES will forward all shipments to the carriers specified on the Bill of Lading you prepare, or by our preferred carrier within two business days.

Outbound Shipping Instructions: Information should be given to DES prior to, during the show or immediately after its close. All Bills of Lading and shipping instructions covering outbound shipments will be checked at the time of actual loading and corrections made where discrepancies exist. Do not abandon your exhibit until a Bill of Lading has been prepared and turned in to the Dunmar representative. **The materials must have shipping labels on them.** Freight remaining on the exhibit floor without proper instructions for disposition will be removed by DES and shipped with the information available at the time. Under no circumstances will DES be liable for shipping errors or costs subsequent to the show.

Outbound Shipment Information:

Ship From: Show Site if applicable (**Exhibitor must make shipping arrangements**)
 Warehouse No. Pcs. _____ Weight _____ lbs.
 Ship to: _____
 Address: _____ City: _____ State: _____ Zip Code: _____
 Ship By: Dunmar Preferred Carrier (YRC) Other _____ Account No. _____

Shipments being handled by UPS and Federal Express, inbound and outbound, must have shipping arrangements made in advance. **DES cannot make these arrangements.**

Liability

DES will not be responsible for damage to uncrated or improperly packed materials, or concealed damage, loss or theft after items are placed in exhibitor's booth, or before we have removed items from the exhibit hall. DES will not be responsible for any loss, damage or delay resulting from acts of God, fire, strikes, lockouts, or work stoppages of any kind. Liability for any damage caused by Dunmar will be limited to 0.30 per pound, per article, not to exceed \$50.00 per article, and a maximum of \$1,000.00 per shipment. Please be sure all your exhibit equipment is properly insured against all hazards, including fire and theft, while in transit to and from the show and while at the show.

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**EXHIBIT INSTALLATION &
 DISMANTLE ORDER FORM**

| | | | | |
|------------------------------|----------------------------|-------|-----|--|
| EXHIBITOR | | | | All orders are governed by the DES Payment Policy |
| ADDRESS | CITY | STATE | ZIP | |
| TELEPHONE | FAX | | | |
| AUTHORIZED CONTACT SIGNATURE | AUTHORIZED CONTACT – PRINT | DATE | | |

SUPERVISION SERVICES

DES SUPERVISED (OK to Proceed) Set Up Instructions should be included in shipment

DES will supervise labor to:

- Unpack and install display before exhibitor arrival at show site.
- Dismantle, pack, and arrange to ship display after show closing.

A 25% (\$50.00 minimum) surcharge will be added to the labor rates below for this professional supervision.

EXHIBITOR SUPERVISED (Do not Proceed)

Exhibitor will supervise:

- Installation
 Exhibitor needs workers on (date) _____ at (time) _____ AM PM for (hours) _____
- Dismantle
 Exhibitor needs workers on (date) _____ at (time) _____ AM PM for (hours) _____

Starting time can be guaranteed only when labor is requested for the start of the working day at 8 AM. All exhibit labor for 8 AM starting times will be dispatched to booth space. Please confirm other starting times prior to the beginning of the show. Labor cancelled without 24 hours notice will be charged a one (1) hour cancellation fee per worker. If the exhibitor fails to use the workers at the time confirmed, a one (1) hour "No-Show" charge per worker will apply.

EXHIBIT LABOR RATES

Times

Hourly Rates

| | | |
|---------------|---|---------|
| Straight Time | Between 8:00 AM and 4:30 PM Weekdays | \$58.00 |
| Overtime | Before 8:00 AM and after 4:30 PM Weekdays and all day Saturday, Sunday & Holidays | \$87.00 |

A minimum of one (1) hour will be charged for each worker ordered. Labor will then be charged in one-half (1/2) hour increments. Gratuities in any form are prohibited.

Please estimate the number of workers and hours per worker needed below. Final charges will be calculated according to actual hours worked.

| | No. Workers | x | Hours/Worker | = | Total Worker Hours | @ Rate | Total |
|--------------------------------|-------------|---|--------------|---|--------------------|-----------|-------|
| Installation | | | | | | | |
| Dismantle | | | | | | | |
| Total Services Ordered | | | | | | | |
| Add 25% DES Supervision | | | | | | | |
| Total Payment Enclosed | | | | | | \$ | |

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FURINTURE & ACCESSORIES
ORDER FORM

| | | | | | | | | | | | | | |
|--|------------------------------------|------------------------|----------|-------|--|-----------------------------|-----------|----------|-------|-------|--|-----|--|
| EXHIBITOR | | | | | Discount Price Deadline 7/19/18 | | | | | | | | |
| ADDRESS | | | CITY | | | | | | | STATE | | ZIP | |
| TELEPHONE | | | FAX | | | | | | | | | | |
| EMAIL ADDRESS | | | | | | | | | | | | | |
| QUANTITY | | REGULAR | DISCOUNT | TOTAL | QUANTITY | | REGULAR | DISCOUNT | TOTAL | | | | |
| Skirted Display Tables- 24"W x 30"H | | | | | Table Top Risers & Draping | | | | | | | | |
| | 4' Long Table | \$88.00 | \$70.00 | | | 4' x 12" x 12" Riser | \$27.00 | \$19.00 | | | | | |
| | 6' Long Table | \$100.00 | \$81.00 | | | 4' x 12" x 12" Draped Riser | \$49.00 | \$40.00 | | | | | |
| | 8' Long Table | \$115.00 | \$91.00 | | | 6' x 12" x 12" Riser | \$39.00 | \$32.00 | | | | | |
| | | | | | | 6' x 12" x 12" Draped Riser | \$62.00 | \$49.00 | | | | | |
| Skirted Display Tables- 24"W x 42"H | | | | | Special Draping | | | | | | | | |
| | 4' Long Table | \$115.00 | \$91.00 | | | 3'H Linear ft. | \$3.50 | \$3.00 | | | | | |
| | 6' Long Table | \$130.00 | \$103.00 | | | 8'H Linear ft. | \$4.50 | \$4.00 | | | | | |
| | 8' Long Table | \$141.00 | \$114.00 | | | 12'H Linear ft. | \$6.50 | \$6.00 | | | | | |
| Table Skirt Color (circle one) Beige Black Blue Burgundy Hunter Green Silver Red White Gold | | | | | Special Drape / Riser Color (Circle One) Beige Black Blue Burgundy Hunter Green Silver Red White Gold | | | | | | | | |
| Furniture (and Round Tables with Linens) | | | | | Carpet | | | | | | | | |
| | 30" or 36" Round Table | \$60.00 | \$55.00 | | | 10' x 10' | \$150.00 | \$110.00 | | | | | |
| | 30" Cocktail Table 42"H | \$70.00 | \$65.00 | | | 10' x 20' | \$300.00 | \$220.00 | | | | | |
| | Padded Counter Stool | \$50.00 | \$45.00 | | | 10' x 30' | \$450.00 | \$330.00 | | | | | |
| | Black Folding Chair | \$32.00 | \$27.00 | | Custom Cut Carpet | | | | | | | | |
| | Easel | \$45.00 | \$35.00 | | _____ ft x _____ ft = _____ sq. ft | | | | | | | | |
| | Bag Holders | \$55.00 | \$45.00 | | _____ sq.ft @ \$2.70 per sq. ft. installed = <input type="text"/> | | | | | | | | |
| | Wastebasket | \$21.00 | \$15.00 | | Carpet Padding | | | | | | | | |
| | Stanchions & Chain | \$40.00 | \$25.00 | | _____ ft x _____ ft = _____ sq. ft | | | | | | | | |
| Table Linen Color (circle one) Red White Blue Black | | | | | _____ sq.ft @ \$.95 per sq. ft. installed = <input type="text"/> | | | | | | | | |
| Display Panels | | | | | Carpet Color (circle one) Blue Grey Red Black | | | | | | | | |
| | 4'x8' Velcro Boards | \$105.00 | \$90.00 | | | | | | | | | | |
| | 4'x8' Peg Boards w/ Pegs | \$160.00 | \$135.00 | | | | | | | | | | |
| | Peg Boards Circle One: | Horizontal or Vertical | | | | | | | | | | | |
| | Table Top Displays | \$150.00 | \$125.00 | | SUBTOTAL | | | | | | | | |
| | Pop Ups Available – Call for Quote | | | | 6% SALES TAX | | | | | | | | |
| | | | | | 1% RENTAL TAX | | | | | | | | |
| TOTAL OF ALL ITEMS ORDERED WITH PAYMENT ENCLOSED | | | | | | | \$ | | | | | | |

PRICE INCLUDES INSTALLATION, RENTAL AND REMOVAL

Cancellation Policy: Items cancelled will be charged at 50% of the original price after move-in begins and 100% of the original price after installation.

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**Virginia State Firefighters Association
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Hampton, VA**

**CLEANING
ORDER FORM**

| | | | | |
|------------------------------|----------------------------|-------|-----|--|
| EXHIBITOR | | | | All orders are governed by the DES Payment Policy |
| ADDRESS | CITY | STATE | ZIP | |
| TELEPHONE | FAX | | | |
| AUTHORIZED CONTACT SIGNATURE | AUTHORIZED CONTACT – PRINT | DATE | | |

To ensure your booth is show-ready, specify your requirements below. Please call us if you have a special need. Cost of vacuuming will be invoiced on the total area of your booth based on **100 square foot minimum.**

Please Note – DES reserves the right to retract this service in the event there are less than five (5) orders. Exhibiting companies requesting this service will be notified if this occurs.

BOOTH CLEANING SERVICES *PLEASE MARK YOUR SELECTIONS*

- Vacuum, Dust and Empty Wastebasket** Regular (No Discounts)
- Daily* cost per square foot per day \$.25
- One Time (Prior to Show) cost per square foot \$.21

Other – Please Specify (Rates available upon request)

CALCULATION OF ORDER

* Calculate days when ordering daily service Booth Dimensions: _____ x _____ = _____ sq. ft.

| | SQ. FT. | x | RATE | x | NO. DAYS | TOTAL |
|-------------------------------|---------|---|------|---|----------|-----------|
| Vacuuming | | | | | | |
| Total All Lines | | | | | | \$ |
| Total Payment Enclosed | | | | | | \$ |

Virginia State Firefighters Association
August 1-4, 2018
Hampton Roads Convention Center
Hampton, VA

PLANT & FLORAL ORDER FORM

| | | | | |
|------------------------------|----------------------------|-------|------|---|
| EXHIBITOR | | | | ORDER DEADLINE 7/19/18 |
| ADDRESS | CITY | STATE | ZIP | |
| TELEPHONE | FAX | | | All orders are governed by the DES Freight Handling & Payment Policies |
| AUTHORIZED CONTACT SIGNATURE | AUTHORIZED CONTACT – PRINT | | DATE | |

All plants are for rent only and **must be ordered in advance**. Rates are based on a standard 3-day show or less. To avoid substitutions, large orders should be placed as soon as possible. Dunmar Exhibit Services reserves the right to retract this service in the event there are less than 5 Exhibitors requesting this service. If this occurs, exhibitors will be notified prior to show set-up.

| Quantity | Item | Price | Total |
|----------|--|----------------------|-----------|
| | 2' Green Plant | \$45.00 | |
| | 3' Green Plant | \$55.00 | |
| | 4' Green Plant | \$65.00 | |
| | 5' Green Plant | \$75.00 | |
| | Large Fern | \$55.00 | |
| | Mums (or Similar Flowering Plant) | \$45.00 | |
| | Custom Floral Arrangement (SALE ONLY) | \$125.00 | |
| | | SUBTOTAL | |
| | | 6% Sales Tax | \$ |
| | | 1% Rental Tax | \$ |
| | | Total | \$ |

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**AUDIO VISUAL &
SOUND EQUIPMENT**

| | | | | |
|------------------------------|----------------------------|-------|-----|---|
| EXHIBITOR | | | | ORDER DEADLINE 7/19/18 |
| ADDRESS | CITY | STATE | ZIP | |
| TELEPHONE | FAX | | | All orders are governed by the DES Freight Handling & Payment Policies |
| AUTHORIZED CONTACT SIGNATURE | AUTHORIZED CONTACT – PRINT | DATE | | |

Audio Visual and Sound Equipment is available on an as-needed basis. Equipment will be procured from local vendors at the best available rates and the vendor will install the equipment in your booth space. Damage to or loss of the equipment will be the responsibility of the exhibitor.

AV Equipment (Special Order)

DAILY RATE

| Description | Qty. | Price per Day | No. of Days | Total |
|-----------------------------|------|---------------|-------------|-------------------------|
| 27" Flat Screen LCD Monitor | | \$295.00 | | |
| 32" Flat Screen LCD Monitor | | \$320.00 | | |
| 40" Flat Screen LCD Monitor | | \$350.00 | | |
| 42" Flat Screen LCD Monitor | | \$375.00 | | |
| 46" Flat Screen LCD Monitor | | \$400.00 | | |
| 55" Flat Screen LCD Monitor | | \$425.00 | | |
| 60" Flat Screen LCD Monitor | | \$450.00 | | |
| Pole Stand | | \$80.00 | | |
| Truss Stand | | \$130.00 | | |
| DVD Player | | \$125.00 | | |
| Other: | | | | |
| | | | | SUBTOTAL |
| | | | | 6% Sales Tax \$ |
| | | | | 1% Rental Tax \$ |
| | | | | Total \$ |

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Norfolk, VA 23502

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Dunmar Exhibit Services

Deliver by 7/19/18

To: _____

EXHIBITOR NAME

C/O: Dunmar Exhibit Services
130 S. Military Hwy
Norfolk, VA 23502

WAREHOUSE

Event: 2018 Virginia State Firefighters Association

Booth# _____ No _____ of _____ Pieces

Dunmar Exhibit Services

Deliver by 7/19/18

To: _____

EXHIBITOR NAME

C/O: Dunmar Exhibit Services
130 S. Military Hwy
Norfolk, VA 23502

WAREHOUSE

Event: 2018 Virginia State Firefighters Association

Booth# _____ No _____ of _____ Pieces

The above labels are provided for your convenience.
Please place one on each piece shipped to ensure proper delivery.
If you do not have your booth number, you may leave that line blank.
If more labels are needed, copies are acceptable.

Dunmar Exhibit Services

Do Not Deliver Before 7/31/18

To: _____

EXHIBITOR NAME

C/O: Dunmar Exhibit Services
1610 Coliseum Dr.
Hampton, VA 23666

SHOW SITE

Event: 2018 Virginia State Firefighters Association

Booth# _____ No _____ of _____ Pieces

Dunmar Exhibit Services

Do Not Deliver Before 7/31/18

To: _____

EXHIBITOR NAME

C/O: Dunmar Exhibit Services
1610 Coliseum Dr.
Hampton, VA 23666

SHOW SITE

Event: 2018 VSFA Conference/Expo

Booth# _____ No _____ of _____ Pieces

The above labels are provided for your convenience.
Please place one on each piece shipped to ensure proper delivery.
If you do not have your booth number, you may leave that line blank.
If more labels are needed, copies are acceptable.

Dunmar Exhibit Services
130 S. Military Highway
Norfolk, VA 23502
Tel (757) 461-8888 ext. 114 - Direct Line (757) 932-8399 - Fax (757) 461-5192



1610 COLISEUM DRIVE • HAMPTON, VA • 23666 • PHONE (757) 315-1633 email: dnilen@thehrcc.com

FULL PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO EVENT TO GUARANTEE REQUEST AND TO RECEIVE THE ADVANCE RATE

Event Name: _____ Booth #: _____

Event Dates: _____ Exhibiting Company: _____

Your Contact Name: _____ E-mail: _____

Address: _____

City: _____ State: _____ Zip: _____ Phone: (____) _____

| UTILITIES | 24 HR POWER | ADVANCE ORDER | FLOOR ORDER | QTY | AMOUNT |
|--|-------------|------------------|-------------|-----|--------|
| Electrical | | | | | |
| *Service above 50 Amps requires custom installation by an Electrician to be billed at the hourly rate, with a one (1) hour minimum required. For 24 Hour Power Needs: Check box, and add 50% to that service. | | | | | |
| 2000 watt Receptacle, 110 Volt, 18 Amps | | \$ 60.00 | \$ 80.00 | | |
| 1 Phase, 208 Volt, 30 Amps | | \$ 175.00 | \$ 225.00 | | |
| 1 Phase, 208 Volt, 60 Amps* | | \$ 250.00 | \$ 300.00 | | |
| 1 Phase, 208 Volt, 100 Amps* | | \$ 350.00 | \$ 400.00 | | |
| 1 Phase, 208 Volt, 200 Amps* | | \$ 600.00 | \$ 750.00 | | |
| 3 Phase, 208 Volt, 30 Amps | | \$ 300.00 | \$ 350.00 | | |
| 3 Phase, 208 Volt, 60 Amps* | | \$ 375.00 | \$ 450.00 | | |
| 3 Phase, 208 Volt, 100 Amps* | | \$ 425.00 | \$ 500.00 | | |
| 3 Phase, 208 Volt, 200 Amps* | | \$ 575.00 | \$ 625.00 | | |
| 3 Phase, 480 volt, 30 Amps | | Call for Pricing | | | |
| 3 Phase, 480 volt, 60 Amps* | | | | | |
| 3 Phase, 480 volt, 100 Amps* | | | | | |
| 3 Phase, 480 volt, 200 Amps* | | | | | |
| Water | | | | | |
| Water/Drain per 100 gal. | | \$175.00 | | | |
| Water/Drain per 1000 gal. | | Call for Pricing | | | |
| Equipment Rental ** | | | | | |
| Extension Cord | | \$ 20.00 | \$ 20.00 | | |
| Multi-receptacle Power Strip | | \$ 20.00 | \$ 20.00 | | |
| Labor* | | | | | |
| Electrician/per hour | | \$ 45.00 | \$ 65.00 | | |
| Electrician-Holiday/per hour | | \$ 67.50 | \$ 97.50 | | |
| Electrician-Overtime/per hour | | \$ 90.00 | \$ 110.00 | | |
| Total Utility Order | | | | | \$ |
| **Add 6% Tax to all Equipment Orders (Just Items in the "Equipment Rental" section) | | | | | \$ |
| Total Utilities+Tax | | | | | \$ |

IMPORTANT CONDITIONS AND REGULATIONS

Code Safety and Compliance

1. All equipment provided by clients and exhibitors must comply with all state, local and international safety codes.

Schedule

1. To qualify for advance order rates, all orders must be received by the Hampton Roads Convention Center at least 14 days in advance. Call 757-315-1618 if you have any questions about your order, or to confirm receipt.

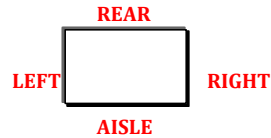
2. Services ordered within 48 hours of event commencement may not be available. PLEASE ORDER IN ADVANCE TO ENSURE SERVICE AVAILABILITY.

Limitation of Liability

The parties agree that implied warranties of merchantability and fitness for a particular purpose and all other warranties, expressed or implied, are excluded from this agreement. The HRCC does not assume liability for damages of any type whatsoever or for the loss of anticipatory profits resulting from the installation, use, or interruption of the services or for damage of any sort whatsoever to user's goods or equipment arising from the installation, use or interruption of the services or any other cause whatsoever. The HRCC shall not be held responsible for late installation or interruption of any services that may occur.

Utilities Notes:

1. Only one outlet will be provided for each power line ordered.
2. Power cannot be shared between booths.
3. Power is located in the most convenient location unless noted on form.
4. No refunds for services requested and already installed.
5. Connection to equipment is the exhibitors' responsibility.
6. Locate desired location for power on diagram to the right.



METHOD OF PAYMENT

- CASH or CHECK Made payable to: Hampton Roads Convention Center • Our Tax ID # is 54-6001336
- AMERICAN EXPRESS DISCOVER MASTERCARD VISA

Credit Card Holder Name: _____ E-mail address for receipt: _____

Credit card number: Please list a good phone number to call to discuss this credit card payment in the above section.

Credit Card Billing Address: _____

I authorize the charges detailed within this form to be charged to my credit card listed here. By signing, I also agree that I have read and agree to the terms and conditions set forth for these services by HRCC.

Credit Card Holder Signature: _____ Date: _____

TOTAL PAYMENT MUST ACCOMPANY THIS FORM. Please mail to address above, or scan & email to dnilen@thehrcc.com

Dear Exhibitor,

Dunmar Exhibitor Services and The Hampton Roads Convention Center are both proud members of *Virginia Green*, the Commonwealth's campaign to encourage environmentally-friendly practices in all aspects of Virginia's tourism industry.

We ask that you support our efforts by using the [blue](#) Recycling Containers throughout the exhibit hall. THANK YOU.



RECYCLE ALL THESE ITEMS IN OUR CONTAINERS!

**Cardboard Boxes
Flattened**



**Mixed
Papers**



**#1 and #2
Plastic Bottles**



**Glass
Bottles**



**Steel, Tin and
Aluminum Cans**



BUT NOT THESE, PLEASE!

Aerosol Cans ► Motor Oil ► Paint Cans

Plastic Bags ► Wood Products ► Yard Waste

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